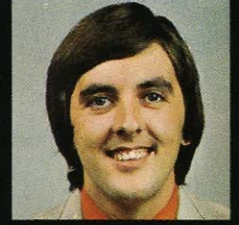


WANG

# Wang Word Processing

Takes the problem out of typing.



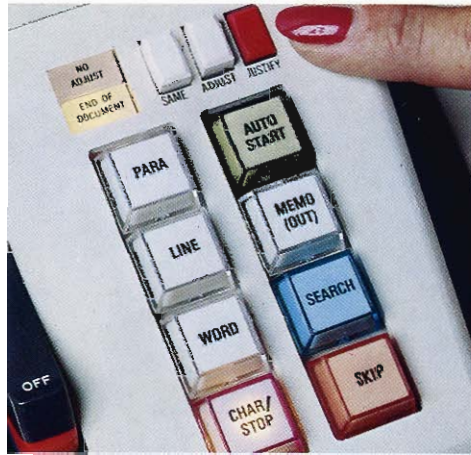




The problem of correcting errors -- the sentence or word you want to change or your secretary's typing mistakes -- is no longer a problem. With the Wang Word Processing Typewriter mistakes and changes still have to be retyped. But we've eliminated the problem, and reduced the time, effort and expense.

## Letters and memos

Whether it's a letter to your best customer or simply a memo to the accounting department, it can be finished faster, more efficiently and letter-perfect on the Wang Word Processing Typewriter. Your secretary types the draft at her fastest speed. She doesn't worry about mistakes. You don't worry about changes. The system automatically records all typing on inexpensive, reusable cassette tapes. If she makes a mistake, she simply backspaces, types the correction, spaces ahead and continues typing. She doesn't retype the entire line -- just the correction! The tape is corrected automatically and she



gives you a perfect copy in just a few minutes.

## Financial reports and budgets

A financial report is almost as easy as a letter. When your secretary types the initial draft, she sets and records all margins and tabs on cassette tape. To update the report, she quickly deletes last month's figures, types this month's, and any other changes you want. With all formats recorded on tape, she doesn't worry about realigning columns of figures. With the "number alignment" feature, your secretary tabs to the column to be changed and types the new number. The system aligns the numbers on the decimal point automatically . . . even negatives. Setting up new reports, or even a column or two of figures in a letter is just as easy. She just records



the format, tabs and types. You get good looking reports on time, every time. In a fraction of the time it used to take.

## Updating

How do you handle updating reports, proposals, price lists or ever-changing telephone directories? Your secretary no longer has to retype entire pages just to make a couple of changes. She won't have to "cut and paste" to put together a rush price sheet. By using the cassette tape containing your telephone directory, for example, she quickly updates the new information directly with the old. Your new directory is ready to send out in just a minute or two.

## Automatic letter writing

How many times do you have to say the same thing to different people? If you do it often, the Wang Word Processing Typewriter is what you've been waiting for. You can have a completely automated operation, with a personal touch in each letter, and can produce





more than 45 letters an hour -- hundreds every day using continuous form letterhead paper. Your secretary records the letter on a cassette tape. On another tape, she types all the names and addresses. She inserts both tapes, touches a button and the system starts to work. Automatically, the name and address types out. Then, the typewriter switches to the "letter" tape -- back and forth, name and address -- letter, all automatically. You can further personalize the letters with variable information like dollar

amounts, due dates, etc. The system automatically inserts the variables just where you want them. Your secretary just touches a button and walks away, free to do other important tasks.

## Making major revisions

What happens when you want to make major changes in the report to the Board of Directors your secretary spent six hours preparing just last Friday? Naturally, you both

want it perfect. The Wang Word Processing Typewriter eliminates the problem of retyping. Once the initial draft is finished, you can make as many changes as you want: make new insertions, delete or rearrange words, lines or even paragraphs. She still can give you letter-perfect final copy in just a few minutes. To make a change she just types the first word of the line. The system automatically "searches" quickly through the tape and finds the line. She types the change, and the system corrects the tape auto-

February 1, 1974

*You, Please make these changes Dick*

Mr. Harold Carson  
Carson Distributors, Inc.  
104 Appleton Street  
Beverly, MA 01902

Dear Mr. Carson: *Argument*

A replacement of Model 600 Bench Lathes to be shipped to you this morning via International Trucking Company Express.

I received your letter just this morning telling us of the damage to the lathes on each of the two units. I have notified both our Shipping Department and International Trucking of the damage and have instructed them to take additional precaution when packing and handling the equipment.

*Mr. Carson,*

Again, let me assure you how important you are to us as a distributor, so please feel free to call me at any time if you have a problem with any of your Mason Metalworking Equipment.

Sincerely,

Dick Jones  
Vice President of Sales

cc: John di Tonna  
District Manager

*I have also called John di Tonna to let him know of the situation*

A replacement shipment of Model 600 Bench Lathes is being shipped to you this morning via International Trucking Company Express.

I have also called John di Tonna to let him know of the situation.

Again, let me assure you how important you are, Mr. Carson, to us as a distributor.

**Mason**  
Mason Metalworking Equipment 3411 West Main Street Chicago, Illinois 60639

February 1, 1974

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Carson Distributors, Inc.  
104 Appleton Street  
Beverly, MA 01902

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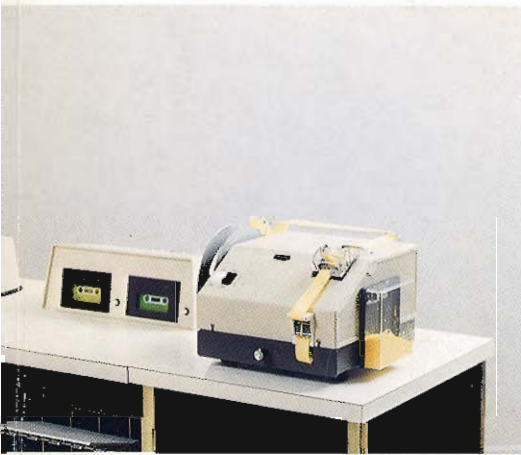
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Sincerely,

*Dick Jones*  
Dick Jones  
Vice President of Sales

cc: John di Tonna  
District Manager

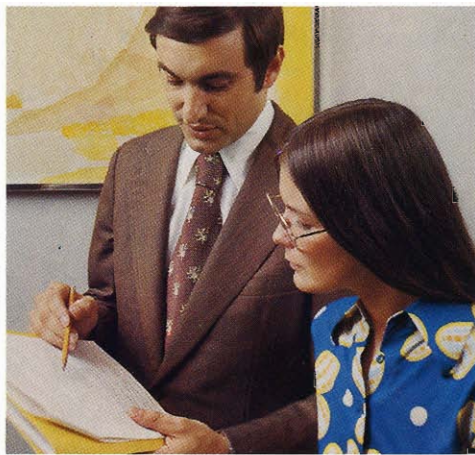




matically. The finished letter-perfect copy comes back to you for your signature, in just a minute or two.

## Assembling documents

When was the last time you had a four page proposal finished in less than half an hour? An hour? Longer? Rough drafts (maybe three), typos, last minute changes and finally it's finished. Perfect. Well, almost. Your customer's name is misspelled! The Wang Word Processing Typewriter eliminates the problem. You actually can automate the proposal writing procedure. Using the dual tape drives, your secretary can take the best prerecorded paragraphs from your last proposal and create a completely new one. Or, you can have a "library of paragraphs" on one tape, including areas where due dates, dollar amounts, terms or even names must be inserted. The other tape contains all the insertions. At the touch of a button, the system types out your preselected paragraphs and inserts the information you want -- at 15 characters



per second. A quick glance is all you'll need to make sure your proposal is just the way you want it.

## Subscripts, superscripts, footnotes

Does your secretary groan whenever she has to type a subscript, superscript, or a formula in an engineering report or a footnote in a document? Subscripts, superscripts, even the most complicated formulas, are easy on the Wang Word Processing Typewriter; your secretary types them just as she would normal text, at her fastest speed. Corrections are simple, since the halfspacing commands are recorded on tape like any other character. And, playback is totally unattended. Now you can have your engineering reports and technical specifications in just a few minutes -- with a smile.



## List processing

How often have you wanted to do something with all those "lists" you have? Product lists, customer lists, mailing lists -- they're a gold mine in your file drawers. To use any kind of list, you must be able to sort and manage the contents. That takes time, manually, or money, via computer. No more. The Wang Word Processing Typewriter electronically processes lists according to your needs. A customer address list, for example, can be classified: 137 - zip code DP70 - type of equipment 771 - date of purchase 2531 - salesman number. To make a specific sort (all customers buying equipment in 1971), your secretary types only the category code you want -- the system does the rest. It "searches" quickly through the tape, finds each name and address in the category, and automatically types the information in any form you want. Use it for direct mail letters, marketing surveys, or anything you need that requires too much time for manual sorting, but doesn't warrant the expense of a big computer.



# Wang Word Processing

Choose the system that fits your needs.

We put the System 1222 together any way you want it. You have your choice of layout for right or left side typing and filing.

The System 1222 modular design fits your office needs, whatever they are. You get as much or as little working area as you need. You eliminate your operators' complaints of cramped working space.

And if your environment changes, you can change your system layout to meet your new requirements.

Along with the standard Typewriter and Cassette Stations, you can choose from optional Work/Storage Stations, and Console Extensions to make a word processing area that fits your individual needs.

You can add a Video Display Option for fast learning and easy editing. A Photocomposition Input Option to combine your word processing with phototypesetting. Or a Telecommunications Option so your System 1222 can "talk" with other Wang word processing systems, or to an outside computer.





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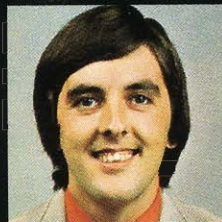
Zurich

**WEST GERMANY**

Dusseldorf  
Frankfurt/M.

One of our Sales Representatives can give you more information on how the System 1222 solves your typing problems.

To back up our sales force, our Marketing Representatives can answer any question you have about word processing and the System 1222.



You will receive personal instruction on how the System 1222 operates from one of our Customer Trainers.

Our own locally based factory-trained Service Representatives respond quickly when you need them.



**WANG**

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